# Master the Art of Conversations - Cheat Sheet

Author: David Masters

# **Introduction Scripts**

- Hi, nice to meet you, I'm [your name].
- What brought you here today?
- How do you know X? [X is the name of the host or the organizer]

### **Hot Button Questions**

- What do you like to do in your time off?
- What do you do for fun?
- How do you like to relax?
- What are your hobbies?
- Have you started any new projects recently?
- So you mentioned [...], tell me more about that.

## **Typical Hot Button Topics**

- Books, Movies, and TV Shows
- Vacations, Travel
- Fitness and Sports
- · Cooking and Eating Out
- · Arts, Crafts, and Music
- Technology
- Pets

#### Selective Self-Disclosure

- That reminds me of when I visited...the other day.
- The last time I was here was when...
- Did you hear the news about...?
- I've been reading this awesome book about...
- I'm really excited about...
- Recently, I've been working on...

### **Graceful Exits**

- It was great to meet you, thanks for chatting.
- Here, take my card. Will you be in touch?
- I'd like to talk to [name of person] before she leaves.
- I've set myself a target of meeting five new people today.

