

# Side Business Profit Results - Worksheet

By: **Celine Roque**. Reference: **Source Tutorial**.

How can you tell if your side business is a success? More importantly, how will you know if you're ready to take your side business full time? Use this worksheet to calculate your results and figure out your next step.

Refer to the [source tutorial](#) guide on Envato Tuts+ for details, which will help walk you through the process.



Month: \_\_\_\_\_ . Year: \_\_\_\_\_ .

## Sales Figures

Number of Units Sold	
Gross Sales Revenue	
Average Gross Revenue Per Sale	
Cost/Expense of Each Sale	
Average Profit Per Sale	
Time Spent on Each Sale	

## Leads

Leads Per Month	
Converted Leads	
Average Cost of Each Lead	
Time Spent on Each Lead	

## Overall Business Metrics

Total Business Expenses	
Net Profit	
Time Spent on Business	
Free Time	

## Your Assessment

Now that you've calculated the figures, write down a summary of your assessment, then set fresh goals, and decide the next actions you'll take to grow your side business.

Most Profitable Product/Service: \_\_\_\_\_

Most Time-consuming Task: \_\_\_\_\_

Biggest Expense: \_\_\_\_\_

Summary/Goals: \_\_\_\_\_

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